

3 - 5 March, 2020 The Exhibition Centre, Gandhinagar, India

Contact:
Unifair Exhibition Service Co., Ltd.
RM. 917, East Block, Coffee Loft Office No. 12069,
Shennan Boulevard, Nanshan Dist., Shenzhen, China 518051. Tel.: +86-755-8663 5807





Fax: +86-755-8663 2997 Email: ceramicsasia@unifair.com

# **Application Form - International**

_						
Company				Deadlin	ne: 31 Aug	just, 2019
Street, P. O. Box				Regular p	price will be a ptember 201	applicable
City, Postal Code			l	(Space will b	e allocated on fi as per space ava	rst come first
Country					<u> </u>	**
Area Code	Telephone	Fax	I M	ember of the fo	llowing trade as	sociations:
l E-mail		<u> </u>	I	ebsite		
Contact: Mr.	☐ Ms.	Position		gal Representa eneral Manager	ative (President, , etc.)	Chairman,
` '	* *	. , , , , , , , , , , , , , , , , , , ,	istributor 🗖 (5) Service		•	possible)
			☐ Headquarters ☐ Branch	n country:		
BILLING ADDRESS (	only if address o	differs from above)				
Company			le I I	lephone		
				ıx		
Address			l l_ E-	mail		
			<u> </u>	ontact		
				Jillact		
PAN number			G	oods & Service	s Tax number (C	GST)
	N EEEC.		_			
PARTICIPATIO	N FEES:					
We wish to participate	and apply for	sqms.				
Space category		Early bird price per sqm till 31 August, 2019	Regular price per sqm from 1 September, 2019 onward	Hall	Booth No.	Front x Depth m x m
Shell scheme (constructed	cheme (constructed booth) min. 9 sqm.					
Bare space (raw space) ab	ove 18 sqm.	EURO 230/sqm + GST	EURO 233/sqm + GST			
This application form is only	valid in conjunction wi	ith a down payment of 50% of	the participation fee upon rece	ipt of the corresp	onding invoice.	

### Co-exhibitors:

A charge of EURO 240 + 18% GST will be applicable for each co-exhibitor or additionally represented company. Please fill in page 4 for each co-exhibitor or represented company.

The attached Participation Terms as well as the Technical Guidelines are recognised as legally binding in all parts. Each applicant acting on behalf of a third party shall be directly liable for meeting the demands of Unifair Exhibition Service Co., Ltd. in respect of the above trade fair.



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Index of products and services (attachment to Inc Important: Completion of this form is mandatory		
Company		
<u></u>		<del> </del>
Street, P.O. Box		
<u> </u>		
- Country, Town, Postal Code		
We shall be presenting exhibits and/or services the Indian Ceramics Asia 2020 product index:		
☐ Ceramics Raw materials and additives,		Tools / Spares / Replacement parts
production materials and ancillaries		Technical ceramics (components / services)
☐ Storage		Digital inks
Conveying		Digital printing & Technology
Feeding / Batching		Gasifiers
Crushing / Grinding / Milling		Lubricants
Grading / Separation		Research and training / Technology transfer
Mixing / Blending		Industry associations / Trade organizations
☐ Shaping		Media
Glazing / Decorating / Surface treatment		Heavy clay
Heat treatment / Refractories		Brick Extruder
Weighing / Measurement and control		Brick Kilns
Analysis and laboratory equipment		Brick Making Machine
Plant construction / Engineering		Brick Molding Machine
Environment protection		Brick Production Technologies
Handling / Packaging / Automation		Clay Building Machine
If you have specified more than one main group, please state h	nere where yo	ur principal emphasis lies:
Trademarks (As a dealer/distributor, please fill in which l	brands you w	ill exhibit at Indian Ceramics Asia 2020)
Company profile ( no more than 100 words):		



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# **Product offering Indian Ceramics Asia 2020**

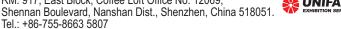
1.		mics Raw materials, additives,		6.7.	Centrifugations	12.	Analy	sis and laboratory equipment
	produ	uction materials and ancillaries		6.8.	Sifting		12.1.	Analyzers
	1.1.	Natural ceramic raw materials	7.	Mixir	ng / Blending		12.2.	Testers
	1.2.	Synthetic ceramic raw materials		7.1.	Stirrer		12.3.	Laboratory Furnaces
	1.3.	Ceramic bodies		7.2.	Kneader			Services
	1.4.	Raw materials for manufacturing		7.3.	Mixer			construction, engineering
_		of glazes	_					TurnKey (Expansion & Modernization
	1.5.	Frits		7.4.	Marsh plants		10.1.	project for Production of Ceramics,
	1.6.	Glazes		7.5.	Filter mixer			Sanitary Ware and Tableware)
_	1.7.	Engobes		7.6.	Strainer	14	Fnvir	onment Protection
		•	8.	Shap	_			Dust extraction
	1.8.	Pigments / body color & decoration colors		8.1.	Agglomeration / Granulation			
	4.0			8.2.	Pelleting			Flue gas cleaning plants
Ц	1.9.	Glass granules		8.3.	Briquetting			Other cleaning systems
Ш		Precious Metals		8.4.	Isostatic pressing			Heat recovery systems
Ш		Metal complex salt solution		8.5.	Dry pressing			Water treatment plants
	1.12.	Plasticizers		8.6.	Abrasives		14.6.	Filter
	1.13.	Hard materials		8.7.	Extruding		14.7.	Wet Scrubbers
	1.14.	Electrolytes	_		•		14.8.	Energy-saving, Soundproofing and
	1.15.	Metal powders		8.8.	Calibrating			Safety Devices
		Coated powder		8.9.	Calendaring / rolling	15.	Hand	ling, packaging, automation
		Nanopowders			Punch		15.1.	Robot
		Pressing aid		8.11.	Casting / Injection		15.2.	Loading and unloading
_		-		8.12.	Chamfering			Stages
		Binding tool		8.13.	Cutter			Storing and stacking
		Deflocculant		8.14.	Matrices			Subsidence
	1.21.	Ceramics Additives		8.15	Blowers			Palletizing
	1.22.	Other			Moulds			0
2.	Stora	ige			3D printing			Bundling
	2.1.	Silos			. 6			Material handling systems
	2.2.	Big Bags	9.		ng, decorating, surface treatment			Tilting tables
	2.3.	Level Measurement		9.1.	Decals		15.10	. Foil wrappings
	2.4.	Discharge aids		9.2.	Polishing machines for tiles		15.11	
	2.5.	Clay deposits		9.3.	Glazing line for tiles		15.12	. Strapping
	_			9.4.	Glazing line for tableware		15.13	. Sign
3.		reying		9.5.	Glazing line for sanitary ware		15.14	. Shrink packaging
	3.1.	Excavators		9.6.	Spraying robot		15.15	. Forklift
Ш	3.2.	Belt Conveyors		9.7.	Decorating	16.	Tools	, spares, replacement parts
Ш	3.3.	Bucket conveyors		9.8.	Screen printing machines and			Rubber Liners
	3.4.	Bucket elevators	_		accessories			Belts
	3.5.	Chain Conveyor		9.9.	Ruling			Ceramic fibre
	3.6.	Pneumatic Systems			Stamp Machines			Rollers
	3.7.	Pump			Gap and cutting machines			
	3.8.	Webbing						Bearings
	3.9.	Vibratory feeders			Profiling machines			Electric Motors
4.		ing / Batching			Others	Ш	16.7.	Fans
			10.		treatment / Refractories			CRV and CMRV
		Augers		10.1.	Exhaust gas treatment		16.9.	Gears and Gearbox
	4.2.	Belts		10.2.	Burner systems		16.10	. Fotocolor Blades
	4.3.	Charging / Loading Machines		10.3.	Kiln Furniture		16.11	. Felt Discs Dry Cleaning
	4.4.	Dry and Liquids Flow meters		10.4.	Refractory Materials		17.	Technical ceramics, components /
5.	Crus	hing, grinding, milling			Furnaces (kiln)			services
	5.1.	Mills (Roll, Edge, Pug)			Sinter plants		18.	Digital Inks
	5.2.	Crusher			Temperature layers		19.	Digital printing & Technology
	5.3.	Shredding / cutting					20.	Gasifiers
	5.4.	Waste shredder			Dryer		21.	Lubricants
	5.5.	Saw			Hot isostatic pressing			
_				10.10	). Equipment for Ovens		22.	Research & training, technology transfer
	5.6.	Grinding balls		10.11	. Firebricks		22	
	5.7.	Grinding plants	11.	Weig	hing ,Measurement and control		23.	Industry Association / Trade
6.		ing / Separation		11.1.	Measurement and control devices		24	Organizations
	6.1.	Magnetic separation			Control Systems		24.	Media and Software
	6.2.	Wet separation process			Process Visualization		25.	Brick Extruder
	6.3.	Sorting			Weighing Scales/ Machines		26.	Brick Kilns
	6.4.	Pick out	_				27.	Brick Making Machine
	6.5.	Cyclone		11.5.	Pressure measuring Cells		28.	Brick Molding Machine
_	6.6.	Screening					29.	Brick Production Technologies
	0.0.	Gordening					30.	Clay Building Machine
								- <del>-</del>



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# Application for registration of co-exhibitors or represented companies (to be filled in by main exhibitor)

MAIN EXHIBI	TOR		
Stand no. (if already k	known) Company		
I	Contact		Tel
company has all techni	ical and commercial do dex of Products and Se	o-exhibitor or additionally represent cuments necessary for the informat rvices of Indian Ceramics Asia 2	red company at our stand at Indian Ceramics Asia 2020. The ion of visitors concerning the exhibits on display. The exhibits 020.
CO-EXHIB	ITOR L	ADDITIONALLY RE	PRESENTED COMPANY
Company			
Street, P. O. Box			(See overleaf, Terms of Participation)
City, Postal Code			
Country			
Area Code	Telephone	Fax	
E-mail			Website
Contact: Mr.	☐ Ms.	Position	Legal Representative (President, Chairman, General Manager, etc.)
Headquarter of the pa Under which country	rent company with full a	address and country: cluded in the statistics:   Headq	uarters  Branch country:
Raw materials and production materia Storage Conveying Feeding / Batching Crushing / Grinding Grading / Separatio Mixing / Blending Shaping Glazing / Decoratin treatment Heat treatment / Re	g / Milling on	□ Weighing / Measurement     □ Analysis and laboratory of Plant construction / Engile Environment protection     □ Handling / Packaging / At Tools / Spares / Replacer     □ Technical ceramics (comservices)     □ Digital inks     □ Digital printing & Technole Gasifiers     □ Lubricants	equipment transfer Industry associations / Trade organizations  utomation

The application fee is EURO 240 + 18%GST for each co-exhibitor or additionally represented company admitted and will be charged to the main exhibitor. The minimum catalogue entry free of charge includes the company name, hall and stand number as well as entry in the online exhibitor list. Further services will be offered on a separate order form in the Exhibitors' Manual.

Organised by



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#### Extract from the Terms of Participation A and B

#### B 3. Co-exhibitors and additionally represented companies

The participation of companies as co-exhibitors/additionally represented companies (cf. A4) is on principle possible. Participation is, however, subject to Unifair Exhibition Service Co., Ltd.'s prior authorization. Permission to participate may be granted only if the co-exhibitor/additionally represented company would also be eligible to participate as an exhibitor.

The registration fee for each co-exhibitor and any additionally represented company is EURO 240+ 18% GST. This fee is including the minimum catalogue entry with company name, hall and stand number as well as entry in the online exhibitor list.

Co-exhibitors and additionally represented companies must be registered on a separate form by the main exhibitor.

If, during the fair, the Exhibition Management finds co-exhibitors/additionally represented companies that have not been registered, a surcharge of INR 10,000 + 18%GST will be payable.

### A4, Co-exhibitors and additionally represented companies

A co-exhibitor is one who presents his own goods or services, using his own staff on the stand of another exhibitor (the main tenant). This definition includes group companies and subsidiaries. Agents and representatives are not admitted as co-exhibitors.

In the case of an exhibitor who manufactures in his own right, an additionally represented company is any other company whose goods or services are offered by the exhibitor.

If an exhibitor, who is a distributor, displays not only the products of one manufacturer but also the goods and services of other companies, then these count as additionally represented companies.

Admission of the exhibitor does not mean that a contract has been concluded between the co-exhibitors registered by him for participation or other companies he additionally represents and Unifair Exhibition Service Co., Ltd. The participation of co-exhibitors is only allowed if they have been admitted for participation by Unifair Exhibition Service Co., Ltd.

The participation of companies as additionally represented companies is only allowed if this is foreseen in the Special Terms of Participation B and they have been admitted for participation by Unifair Exhibition Service Co., Ltd.

Co-exhibitors and additionally represented companies may only be admitted for participation by Unifair Exhibition Service Co., Ltd. if they would have qualified for admission as exhibitors in their own right. The participation of co-exhibitors and the participation of companies as additionally represented companies is then subject to payment of the relevant charges if this is required by the Special Terms of Participation B. The charge for co-exhibitors and additionally represented companies is payable by the given exhibitor; it can also be invoiced subsequently by Unifair Exhibition Service Co., Ltd. after the trade fair is over.

The exhibitor is responsible for ensuring that his co-exhibitors and other companies he represents comply with the Terms of Participation A and B, the Technical Guidelines as well as the instructions of the Trade Fair Management. The exhibitor is liable for the debts and negligence of his co-exhibitors or additionally represented companies as if they were his own. If co-exhibitors make direct use of Unifair Exhibition Service Co., Ltd. services, Unifair Exhibition Service Co., Ltd. is entitled to invoice the exhibitor for these services. He is jointly and severally liable.



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Title of the trade fair

Ceramics
Asia

#### Venue:

# The Exhibition Centre, Gandhinagar, India **Duration and Opening hours:**

- 3 5 March, 2020
- 3 4 March, 2020 10.00 am to 18.00 pm 5 March, 2020 - 10.00 am to 17.00 pm

#### Contact:

Unifair Exhibition Service Co., Ltd. Shenzhen

518051 Guangdong, China Tel: + 86 755 8663 5807 Email: ceramicsasia@unifair.com

Organizer:

Unifair Exhibition Service Co., Ltd.

# Terms of Participation

#### Terms of Participation

All prices indicated below are net and are subject to Indian Goods & Services Tax (GST). No value-added tax is required.

#### 1. Application

Applications are to be made on the enclosed form, which should be returned to Unifair Exhibition Service Co., Ltd. at the earliest opportunity, filled in and signed with a legally binding signature. One copy is retained by the applicant.

#### 2. Permitted exhibits and exhibitors

All domestic and foreign manufacturers or their Indian subsidiaries, general importers and specialist dealers authorized by the manufacturers are admitted as exhibitors. General importers and authorized specialist dealers may only exhibit machines and plants whose manufacturers are not represented at Indian Ceramics Asia 2020. All exhibits must correspond to the relevant range of exhibits for this trade fair and be designated by name and category on the application form. Articles other than those permitted and registered, as well as used or leased machinery, may not be exhibited. Unifair Exhibition Service Co., Ltd. has the final decision. Organisers of joint stands are not exhibitors as defined by the Terms of Participation.

#### 3. Co-exhibitors and additionally represented companies

Permission for co-exhibitors must be requested in writing. The registration fee is EURO 240 + 18% GST for each co-exhibitor admitted.

A co-exhibitor is one who presents his own goods or services, using his own staff, at the stand of another exhibitor (the main exhibitor). This definition includes group companies and subsidiaries. Agents and representatives are not admitted as co-exhibitors. In the case of an exhibitor who is also a manufacturer, an additionally represented company is any other company whose goods or services are offered by the exhibitor. If an exhibitor who is a distributor displays not only the products of one manufacturer but also goods and services of other companies, then these count as additionally represented companies. Admission of the exhibitor does not mean that a contract exists between Unifair Exhibition Service Co., Ltd. and the co-exhibitors or other companies he represents. Co-exhibitors are admitted against payment. This also applies to additionally represented companies if specified in the Terms of Participation. The exhibitor must make this payment.

The amount can also be invoiced subsequently by Unifair Exhibition Service Co., Ltd. The exhibitor is responsible for ensuring that his co-exhibitors and other companies he represents comply with the Terms of Participation, the Technical Guidelines as well as the instructions of the Trade Fair Management. The exhibitor is liable for the debts and negligence of his co-exhibitors or additionally represented companies as if they were his own. If Co-exhibitors make direct use of Unifair Exhibition Service Co., Ltd. services, Unifair Exhibition Service Co., Ltd. is entitled to invoice the exhibitor for these services. He is jointly and severally liable. The exhibitor may not move, exchange or share his stand, nor surrender it either in part or in whole to third parties, without Unifair Exhibition Service Co., Ltd.'s prior written consent.

#### 4. Participation fees

The net participation fees per sqm of floor space are:

	,	
Space category	Early bird price per sqm till 31st August 2019	Regular price per sqm from 1st September 2019 onwards
Shell scheme minimum 9 sqm	EURO 255/sqm + GST	EURO 259/sqm + GST
Bare space above 18 sqms	EURO 230/sqm + GST	EURO 233/sqm + GST

 $Upper-storey\,stand\,space\,will\,cost\,50\%\,of\,the\,price\,of\,the\,respective\,upper-storey\,built-up\,space.$ 

Besides the rent of the stand area, the participation fees include extensive services provided by Unifair Exhibition Service Co., Ltd., such as consultation and planning advice, publicity work, organization and technical assistance

#### 5. Terms of payment

The deadlines for payment given in the invoices must be observed. This application form is only valid in conjunction with a down payment of 50% of the participation fee upon receipt of the corresponding invoice; and the balance payable should be paid as per schedule given below. Prior payment in full of the amount invoiced is a condition for access to the exhibition area, an entry in the catalogue, and provision of avhibitors in access.

The applicant or exhibitor will receive invoices for all additional charges (e.g. technical services, advertising material) with the confirmation of the order; they are to be paid immediately on receipt. All invoiced amounts in all Unifair Exhibition Service Co., Ltd. invoices, which are connected with the event, are to be paid in EURO, without deductions and free of all charges, by credit transfer to the account specified in the invoices, mentioning the exhibitor's company name and invoice number.

The exhibitor shall be invoiced for full amount. The payment Schedule is the following.

50% of the projected participation price on receipt of invoice (Non Refundable).

50% before December 30, 2019

- a) Payment of the advance amount is a precondition for further processing of the application for participation.
- b) If a payment is not received by the stipulated due date, default of payment shall take effect automatically and without notification.
- c) For the invoices issued after 30th Dec. 2019, the payment is due immediately.

#### 6. Rental contract

The rental contract comes into force when Unifair Exhibition Service Co., Ltd. has notified the exhibitor in writing that he is admitted. This generally occurs when layout planning has been completed. The allocation of the other stands, in particular of neighbouring stands, can change by the time the trade fair opens. Unifair Exhibition Service Co., Ltd. is also entitled to relocate or close entrances to and exits from the trade fair grounds and halls, and to make other structural alterations.

Exhibitors cannot make claims against Unifair Exhibition Service Co., Ltd. because of such changes. Unifair Exhibition Service Co., Ltd. may also subsequently, ie, after the rental contract and the stand assignment have come into force, change space allocations, and in particular change the location, type, dimensions and size of the exhibition area rented by the exhibitor, insofar as this is necessary for reasons of safety or public order, or because the trade fair is oversubscribed and further exhibitors must be admitted or because changes in assignments of exhibition space ensure that the facilities and space required for the trade fair are used more efficiently. However, such subsequent changes may not exceed the scope which the exhibitor can reasonably be expected to accept. Should such subsequent changes result in a lower participation fee, the difference in amount will be refunded to the exhibitor. Further claims against Unifair Exhibition Service Co., Ltd. are excluded.

If exhibitors cannot use their stand space or are impaired in the use of their stand because they have infringed legal or official regulations or the Terms of Participation or the Technical Guidelines, they are new retheless obliged to pay the participation fee in full and to pay Unifair Exhibition Service Co., Ltd. compensation for all damage caused by themselves, their legal representatives or employees; exhibitors are not entitled to cancel or terminate the contract unless the law specifically entitles them to do so.

#### 7. Cancelling the contract

If the location, type, dimensions or size of the exhibition area rented by the exhibitor are subsequently changed so much that the exhibitor can no longer be reasonably expected to accept the exhibition area, the exhibitor is entitled to withdraw from the rental contract within one week of receiving written notification by Unifair Exhibition Service Co., Ltd. Otherwise, apart from the statutory rights to withdraw from the contract, the exhibitor has no right to withdraw from this contract. If the exhibitor has stated that he is withdrawing from the contract, although he has no right to do so, the exhibitor is obliged to pay the participation fee. In addition, the exhibitor must pay 50% of the agreed participation fee as flat-rate compensation for expenses incurred by Unifair Exhibition Service Co., Ltd. because the exhibitor has withdrawn from the contract without being entitled to do so and has thus, contrary to his duty, cancelled his participation in the trade fair. Unifair Exhibition Service Co., Ltd.'s right to claim further damages remains unaffected.

Unifair Exhibition Service Co., Ltd. is entitled to withdraw from the contract if the exhibitor fails to meet his financial obligations to Unifair Exhibition Service Co., Ltd. on time, Unifair Exhibition Service Co., Ltd. has extended the deadline by 5 days and this deadline for payment has not been met. This applies especially if the exhibitor is in default of payments for the down payment of 50% for the projected participation price. If the exhibitor decides to withdraw after 10th January 2020, he is liable to pay the 100% participation fees.

Unifair Exhibition Service Co., Ltd. is also entitled to withdraw from the contract if the exhibitior neglects his duty arising from this contract to respect Unifair Exhibition Service Co., Ltd.'s rights, objects of legal protection and interests and Unifair Exhibition Service Co., Ltd. can no longer reasonably be expected to adhere to the contract. In the aforementioned cases Unifair Exhibition Service Co., Ltd. is entitled not only to withdraw from the contract but also to demand from the exhibitor the agreed participation fee as flat-rate compensation.

Following issued acknowledgement, a compensation shall be charged when the exhibitor withdraws from the exhibitor withdraws from

Earlier than 8 weeks before the show -30% of the participation fee Within 8 weeks before the show -50% of the participation fee

Within 6 weeks before the show – 100% of the participation fee

### 8. Force majeure, cancellation of the event

If Unifair Exhibition Service Co., Ltd. is compelled, as a result of force majeure or other circumstances beyond its control (eg, failure of the power supply), to vacate one or more exhibition areas, temporarily or for longer periods, or to postpone or curtail the trade fair, the exhibitiors do not thereby acquire the right to withdraw or cancel, nor do they have any other claims against Unifair Exhibition Service Co., Ltd., in particular claims for damages. If Unifair Exhibition Service Co., Ltd. cancels the event because it cannot hold the event as a result of force majeure or other circumstances beyond its control, or because it has become unreasonable for Unifair Exhibition Service Co., Ltd. to hold the event, Unifair Exhibition Service Co., Ltd. is not liable for damages and disadvantages to exhibitors arising from the cancellation of the event.

#### 9. Dates of setting up and dismantling

a) In the halls

Beginning of set-up on 29th February, 2020, 10.00 am. Dismantling must be completed by 23.59 pm on 5st March 2020.

An extension is possible only in exceptional cases with the written permission of Unifair Exhibition Service Co., Ltd.'s Operations Department.

# 10. Stand design and equipment

a) In the halls

Stand height:

The maximum construction and advertising height for stand construction is 5 mtrs. Assuming that the Technical Guidelines are observed in designing and constructing a stand, drawings need to be submitted for one-storey stand construction in the halls insofar as they are built by the exhibitor. On request, Unifair Exhibition Service Co., Ltd. will check submitted stand construction plans (submitted in two copies) for exhibitors. No specific approval will be issued.

All other stand constructions which are higher than 3 meters, multi-storey stands, mobile stands, stands with bridges, stairs, cantilevered roofs, galleries, etc.) and constructions on the open-air exhibition grounds require approval.

Two-storey stand construction is permitted in the halls with the approval of a top-level certified structural engineer, who is employed by the exhibitor or recommended by Unifair Exhibition Service Co., Ltd. Approval for the two-stories stand depends on the position of the stand within the hall and the area it occupies. Stand drawings containing elevations and cross-sections, cutaway view, electricity layout, static test report or static load calculation, specification of construction must be submitted in duplicate to Unifair Exhibition Service Co., Ltd.'s Operations Department for approval by the deadline specified, at the latest 8 weeks before stand assembly is to start.

For two-storey structure covering more than 30 sqm, exhibitors need to install sprinkler system on the ceilings of each storey. The structures of the stand cannot hang on the structures of the hall. It has to be attached to the hall structure.



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In the case of infringement of any of the conditions specified here, Unifair Exhibition Service Co., Ltd. is entitled to take action in accordance with the General Terms of Participation.

Unifair Exhibition Service Co., Ltd. will erect partition walls only upon request and at the exhibitor's expense. Exhibitors will receive, in good time, the order form for these walls and further stand walls (height 2.50 m) with the Exhibitors' Manual.

#### 11. Safety Measures

During set up and dismantling period in the exhibition area wearing of a safety helmet is compulsory it is necessary to wear safety helmets and safety belts and to carry out other safety measures against injuries that might be caused by falling objects in overhead work.

Applications for electrical installation, water, drainage, and telecommunications can be considered only if submitted in due time on the order forms available from Unifair Exhibition Service Co., Ltd. The precise terms of delivery and the connection fees are stated on these forms.

#### 13. Other regulations

All building structures on the trade fair grounds shall be executed in accordance with the legal requirements for construction materials. Revolving tower cranes, etc. must be secured according to regulations. Suspending advertising media or other loads (apart from flags) from cranes is prohibited for safety reasons.

#### 14. Restoration of the exhibition areas

All exhibition areas must be handed over to Unifair Exhibition Service Co., Ltd. 's Operations Department in their original condition by the stipulated date for completion of dismantling. At the end of the exhibition, exhibitors must remove from the site all the materials especially the double-sided carpet tape used from their stands by the respective timings stated in the "Operations Schedule".

Unifair Exhibition Service Co., Ltd. is entitled to charge the exhibitor concerned for the removal of excessive waste (stand construction debris, crates/pallets, cartons, packing materials or literature) by a contracting firm at exhibitor's cost.

#### 15. Use of equipment

Only cranes, fork-lift trucks and working platforms may be used that have been provided by the Unifair Exhibition Service Co., Ltd. service partners responsible. In special cases, the consent of Unifair Exhibition Service Co., Ltd.'s Operations Department is required.

#### 16. Transport of track-laying vehicles

Only track-laying vehicles with smooth track plates, that are also approved for public roadways, may be driven on the roads of the trade fair grounds. The transport of track-laying vehicles into the exhibition halls is permitted only with the express approval of Unifair Exhibition Service Co., Ltd.'s Operations Department. The exhibitor is fully responsible for any damage to road surfaces and hall floors.

#### 17. Sales regulations

Direct sales and other services or deliveries made from the stand are not permitted. Exhibited goods must not be delivered to purchasers until after the trade fair closes. Sales are permitted only to wholesalers, retail or trade customers.

### 18. Catalogue, Internet, Visitor Information

An official trade-fair catalogue, an Internet database and Visitor Information will be compiled for the trade fair. All exhibitors (including co-exhibitors, companies at joint stands and additionally represented companies) are included, with the name indicated in the application, in the alphabetical list of exhibitors in these media. The minimum entry contains the exhibitor's company name, hall and stand number in the alphabetical list of exhibitors. Exhibitors (including co-exhibitors and companies at joint stands) will be offered other entries, eg. in the Product Index, and other forms of presentation in these media on a separate order form. The forms will be sent to applicants in good time. Unifair Exhibition Service Co., Ltd. assumes no responsibility for the correctness and completeness of the catalogue, Internet database and

The exhibitor is solely responsible for the permissibility under law – and particularly the law on competition – of any advertisement placed in the trade fair catalogue, the Internet database or the Visitor Information of Unifair Exhibition Service Co., Ltd. at the instigation of the advertiser. Should third parties assert claims against Unifair Exhibition Service Co., Ltd. on account of the impermissibility of the advertisement under law in general or the law on competition, the advertiser shall hold Unifair Exhibition Service Co., Ltd. fully safeguarded against all claims asserted including all costs of any necessary defence in court on the part of Unifair Exhibition Service Co., Ltd.. The same applies to exhibitor entries actuated by exhibitors in the trade fair catalogue, the Internet database or the Visitor Information of Unifair Exhibition Service Co., Ltd.

### 19. Exhibitors' passes

For the time in which the trade fair is held, each exhibitor receives the following number of exhibitors' passes free of charge

Registered sqm.	Passes:	Registered sqm.	Passes:	
9 to 17	5	55 to 100	30	
18 to 26	10	101 to 400	40	
27 to 54	20	more than 400	maximum 50	

The number of exhibitor's passes is not increased for co-exhibitors or additionally represented organisations. Additional exhibitors' passes are obtainable from the trade fair management and will be charged for. Exhibitors' passes are intended solely for stand personnel and must not be passed on to third parties.

### 20. Circular letters

Once the stands have been allocated, exhibitors will be informed by circular of further details concerning preparation and organization of the trade fair.

Unifair Exhibition Service Co., Ltd. reserves the right to make alterations and additions in matters affecting technical arrangements and safety.

Complaints about any defects in the stand or exhibition area are to be made in writing to Unifair Exhibition Service Co., Ltd. immediately on occupying the exhibition area, and at the latest on the last day for stand assembly, so that Unifair Exhibition Service Co., Ltd. can remedy such defects. Later complaints cannot be considered and cannot give rise to claims against Unifair Exhibition Service Co., Ltd.

#### 23. Liability and insurance

Unifair Exhibition Service Co., Ltd., is liable for personal injury (damage arising from injury to life, body or health) caused by neglect of duty for which Unifair Exhibition Service Co., Ltd., its legal representatives or employees are responsible, as well as for other damage caused by intentional or grave breach of duty by Unifair Exhibition Service Co., Ltd., its legal representatives or employees. Unifair Exhibition Service Co., Ltd. is also liable for any damage caused by grave breach of cardinal duties by Unifair Exhibition Service

Co., Ltd., its legal representatives or employees. In these cases Unifair Exhibition Service Co., Ltd. is liable only if the damage is typical damage and not consequential damage and then only up to 5 times the net participation fee, at most, however, ₹ 1,00,000 per claim. This limitation of liability applies only to entrepreneurs, legal persons under public law or special fund under public law. If the exhibitors are entrepreneurs, legal persons under public law or special funds under public law, Unifair Exhibition Service Co., Ltd. is under no circumstances liable for damage to or loss of goods brought to the trade fair by the exhibitor or the stand fittings or furnishings. In this case, it is immaterial whether such damage or loss occurs before, during or after the trade fair. The same applies to vehicles left on the trade fair grounds by exhibitors, their employees or representatives.

For his part, the exhibitor is liable for any culpable damage to persons or property caused by him, his employees, representatives and exhibitors and their exhibition articles or exhibition installations and equipment. Each exhibitor is obligated to take out suitable insurance with sufficient insurance coverage with an insurer registered in the Republic of India and to pay the premiums incurred (including insurance

# 24. Photography, filming, video recording, and sketching

Only persons authorised by Unifair Exhibition Service Co., Ltd. and in possession of a valid Unifair Only persons authorised by Unifair Exhibition Service Co., Ltd. and in possession of a valid Unifair Exhibition Service Co., Ltd. pass may film, photograph, or make sketches or video recordings in the exhibition halls. Under no circumstances may photographic or other images or recordings be made of other exhibitors' stands. If this rule is infringed, Unifair Exhibition Service Co., Ltd. can demand that the recorded material be surrendered and take legal steps to achieve this end. Photographs of stands which are to be taken outside normal opening hours and need special lighting require Unifair Exhibition Service Co., Ltd.'s prior consent. Such photographs require the main ring circuit to be switched on by the hall electrician. The exhibitor will be charged the costs incurred, insofar as they are not borne by the photographs. Unifair Exhibition Service Co., Ltd. is entitled to have photographs, drawings, films and video recordings made of events at the trade fair, of stands and exhibits, and to use them for advertising or general press publications.

#### 25. Catering, deliveries to stands

Only companies approved for the event grounds may supply exhibition stands with food, beverages and/or flowers. Deliveries to exhibition stands are only permitted with restrictions

#### Unifair Exhibition Service Co., Ltd. is authorized to allow deliveries to stands only at certain times.

#### 26. Intellectual property rights

Unifair Exhibition Service Co., Ltd. expects exhibitors to respect the intellectual property rights of other exhibitors. For this end, Unifair Exhibition Service Co., Ltd. is entitled but not obliged to set up an Intellectual Property Complaint Office (IP Office) for each trade fair, whose purpose shall be to support exhibitors in cases of infringement of their IP rights by other exhibitors. If it is proved to Unifair Exhibition Service Co., Ltd., by presentation of a court decision, that an exhibitor has infringed the intellectual property rights of another exhibitor with the articles on display, printed papers, advertising materials, or otherwise, then Unifair Exhibition Service Co., Ltd. is entitled, although not obliged, to remove from the offender's stand the exhibits, printed matter, or advertising material causing such infringement and to impound them until the end of the trade fair, to close the offender's stand, and/or to expel him and his staff from the trade fair grounds. Unifair Exhibition Service Co., Ltd. is also entitled to exclude the offender from future trade fairs. If such measures prove unjustified, no claim for damages can be made against Unifair Exhibition Service Co., Ltd., unless the latter is guilty of gross negligence or wrongful intent.

#### 27. Verbal agreements

All verbal agreements, individual and special arrangements are valid only with Unifair Exhibition Service Co., Ltd.'s written confirmation.

#### 28. Regulations for use

Exhibitors must comply strictly with the building and use rules for the event grounds. Exhibitors are not permitted to spend the night in the halls or on the open-air grounds. Exhibitors must take the other participants in the event into consideration, must not act contrary to public policy and must not misuse their participation in the event for ideological, political or other purposes which have nothing to do with the

### $29.\,Period\,of\,limitation, period\,of\,exclusion$

All the exhibitor's claims against Unifair Exhibition Service Co., Ltd. arising from the stand rental, and all legal proceedings in connection therewith lapse after a period of six months. This period of limitation starts at the end of the month in which the closing date of the fair falls. Notwithstanding the provisions set out in Clause A8, any complaints about invoices are to be made in writing within a period of exclusion amounting to 14 days following receipt of the invoice concerned.

# 30. Place of performance, applicable law

Mumbai shall be the place of performance, also for all financial obligations. Only the law of the Republic of India shall apply.

# ${\bf 31.}\, Juris diction, arbitration\, agreement$

The following shall apply to exhibitors incorporated in the Republic of India:

In the event of any dispute, controversy or claim (collectively, "dispute") arising out of or relating to this rental contract, or the breach, termination or invalidity of this rental contract, both parties shall attempt in the first instance to resolve such dispute through friendly consultations. If any dispute is not resolved by friendly consultations, then any party may bring an action at the court which has jurisdiction at the registered address of Unifair Exhibition Service Co., Ltd.

The following shall apply to exhibitors incorporated or with their principal place of business outside the Republic of India:

In the event of any dispute, controversy or claim (collectively, "dispute") arising out of or relating to this rental contract, or the breach, termination or invalidity of this rental contract, the both parties shall attempt in the first instance to resolve such dispute through friendly consultations. If any dispute is not resolved by friendly consultations, then any party may submit the dispute to the Indian Council of Arbitration in accordance with its rules of arbitration procedure.

#### 32. Data protection

In compliance with data protection legislation, the person-related data of the exhibitor is processed and used for fulfilling the business purposes of Unifair Exhibition Service Co., Ltd. as well as being forwarded to third parties in order to above all fulfill the purpose of the contract concerned.

UNIFAIR and its contractors may need to process your personal data for the purposes of this contract and for providing services to you under this contract. UNIFAIR may appoint third party to process your personal data and they too shall be subject to the relevant laws and regulations applicable to UNIFAIR.

### 33. Severability Clause

Should the provisions set out in the Terms of Participation or Technical Guidelines be or become legally invalid or incomplete, the validity of the other provisions or the contract concerned remains unaffected. In such a case, the contracting parties undertake to replace the invalid provision and/or fill the gap with a provision with which the contracting parties are most likely to achieve the economic purpose they pursue in English.